

Market summary

	VNINDEX	HNXINDEX
Close	986.91	107.42
Change (%)	0.11%	-0.06%
Volume (mn)	165.30	30.07
Value (VNDbn)	3318.00	258.00
Gainers	178	70
Losers	113	81
Unchanged	90	228

VNINDEX Intraday



HNXINDEX Intraday



Foreigners' transaction on HSX (VNDbn)



Foreigners' transaction on HNX (VNDbn)



HIGHLIGHTS OF THE DAY

The market saw a slight gain with liquidity staying at the average level of 2019. Foreign investors continued to net-sell and the market breadth was positive.

On the HSX, most stocks have narrow fluctuation ranges. Dominant gainers helped the major indices go up slightly. Only a few stocks such as VCB (+ 0.7%) SAB (+ 1.2%) HDB (+ 3.4%) VNM (-0.4%) BID (-1.1%) ... had the strongest impacts on the market, VN30 basket had 17 gainers and 09 losers. The HNX was less positive since only VCS (+ 7.5%) and PVI (+ 2.9%) saw a remarkable increase.

Regarding sectors, real estate and construction stocks performed well with many gainers such as GCEO, DIG, DXG, FCN, KBC, KDH, SJS, VIC, NLG, PHC... In particular, LCG surged at the maximum amplitude. Meanwhile, after a surge at the beginning of the session, many falling petroleum stocks like PVB, PVC, PXS, GAS ..., PVS, PVD also returned to reference.

The Derivative stock market was still diverged. The F1904 contract was unchanged, F1905 decreased, = F1906 and F1909 inched up. The average distance between the contracts and VN30 Index was expanded again, lower from 16.33 to 21.33 points. Liquidity rebounded to the average level of 2019.

Vietnam economic growth was forecast to reach 6.8% in 2019, said the Asian Development Outlook report (ADO) released by Asian Development Bank (ADB).

This is the highest growth in the region, which is even higher than that of China (6.3%), Indonesia (5.2%), and Philippines (6.4%). According to Mr Eric Sidgwick, Country Director of Vietnam, Vietnam had distinct advantages of high individual consumption, the expansion of processing – manufacturing, services and agricultural sectors, and new expanded market to benefit Vietnamese commodities via FTAs and FDI flow. Meanwhile, HSBC seems to be more prudent when publishing the estimated Vietnam economic growth at 6.6%. A slowdown in financial area remains as a big obstacle to Vietnam economy as the target credit growth this year was down to 14%.

Like ADB and HSBC, in our 2019 Vietnam macro-economic outlook report, we also expected Vietnam economy to reach a growth of 6.6%-6.8% in 2019. This viewpoint was also supported by the recent data from the GSO, which said Vietnam GDP growth will hit 6.79% in the first quarter of 2019. The first quarter often sees the lowest growth in the year due to the seasonal factors such as Lunar New Year holiday and the resting mood among domestic enterprises, a 6.79% growth is obviously an encouraging increase. However, there still exist many risks affecting domestic economic growth in the coming quarters, which need to be closely monitored such as inflation, trade war talks, and a slowdown in the growth of large economies...

Global stock markets lost their gaining momentum in Thursday trading session as investors were more prudent and waited for new progresses of Sino-US trade talks. Specifically, major stock indices like Stoxx Europe 600, future S&P 500, MSCI Asia Pacific, and MSCI Emerging Market shed -0.3%, -0.1%, -0.2% and -0.2%... respectively. In the latest progress, the US president Donald Trump will meet China's Vice Premier Liu He today, which is a sign of the two countries' closing on a trade deal. According some reliable sources, Beijing is supposed to accept the

commitment to buy US goods by 2025 and have to allow US companies to raise their ownership to 100% in Chinese enterprises.

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COMPANY FULL REPORT – VIETCOMBANK (VCB: HSX)

VCB ranks No.1 in terms of asset quality and profitability in Vietnam.

Vietcombank asset quality ranks in the top group of the whole banking system, which is not only reflected in the low indicators of bad debt or troubled asset, but also in high annual quality of guaranteed asset, strict risk management process and safe stock portfolio. Although VCB is not at the top in terms of asset size or net interest margin (NIM), VCB is showing its profitability at the top of the industry and outstripping other banks in EBT.

The bank has many special advantages to rise and become the leader in retail activities, despite having less years of operation than private commercial joint stock banks. Although originated as a wholesale bank but with special competitive advantages such as low cost of capital, good asset quality, wide network and convenient payment infrastructure, VCB has many opportunities to soon become the leading bank in retail banking scale, and ousted private commercial banks.

VCB is still the leading bank in payment operations in both corporate and personal customer segments. In particular, payment services, trade financing and foreign exchange trading will continue to contribute enormously to the bank's income thanks to the advantage of close relationships with large enterprises in export-import trading as well as a strong potential of foreign currency. However, VCB payment services for individual customers show signs of losing market share to private banks, which will be a long-term risk to VCB.

Despite the current leading position in Vietnam's banking industry, we believe that the valuation of VCB is not safe enough for investment, in the context of increasing industry cyclic risks. **Therefore, we recommend to HOLD VCB shares.** However, in the short term, there will still be certain supportive forces for VCB stock prices such as potential mobilization of Tier 1 capital from strategic investors, thereby improving the capital adequacy rate according to Basel II.

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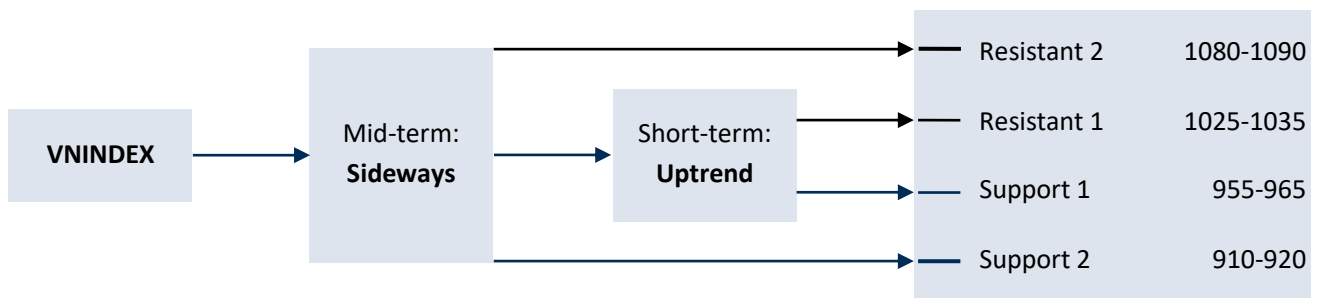
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INVESTMENT VIEWPOINTS AND STRATEGIES

VNINDEX



Market Trend



Investment Viewpoint

The market was still in a sideways drift with low liquidity and strong divergence. The cash flow kept running into mid-small cap stocks. Meanwhile, some stocks with larger fluctuation band appeared in the large-cap stock group.

The VN30 liquidity was maintained lower than the average, which indicated that the force of the short-term uptrend was not sustainable. The risks of further strong declining sessions still increased. Investors are recommended to only trade with available short-term positions. They should only increase stock proportion when the target index and stocks fall back to the strong support areas.

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INVESTMENT PORTFOLIO RECOMMENDATIONS

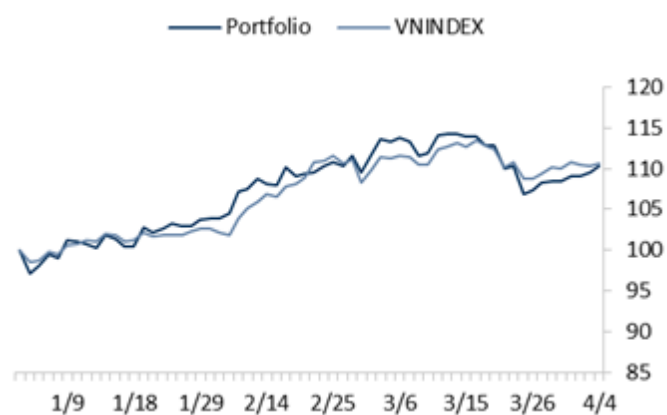
Investment Note

(1) The portfolio for mid-term investment (3-month at least) or may be flexible depending on the market movement.

(2) Profit taking threshold is +30% and cutting loss level is -15%.

(3) The fixed proportion of stocks in the portfolio is 100% (the proportion of each stock is equal) to make a comparison with VNINDEX. Investors should consider the general market trend to have a good proportion allocation and risk management.

Portfolio's performance vs VNINDEX



Stocks	Date of recommendation	Closing price	Daily returns	Accumulative returns	Main investment catalysts
PNJ	22/03/2019	99.7	-0.6%	-0.8%	<ul style="list-style-type: none"> Jewelry retail sales has witnessed a high growth as the number and value of the purchase orders increased. In 2018, PNJ jewelry retail sales surged 41%, supported by the estimated increase of 34% in the number of transactions and 5% gain in the average purchase value. Given the advantage of the available customer base, the segment of watches and accessories of PNJ is strong enough to be successful as the watch market in Vietnam has no large distribution enterprise despite gaining high value. Watches are expected to account for 5% of total revenue gained from PNJ contracts in 2022. The negative operating cash flow of PNJ in the previous years is resulted from the store system expansion, and the inventory increase. It is expected that PNJ will have a positive operating cash flow from 2019.
BMP	05/03/2019	49.4	-0.6%	-7.0%	<ul style="list-style-type: none"> The current price of BMP stocks is quite attractive as BMP is the leading company in plastic pipe industry, with healthy financial status, sales policy with the most attractive 15% discount on the market, and stable dividend payment history. After two consecutive years of decreasing profit, BMP profit is expected to rebound in 2019 thanks to a slight increase in production (+6%) and profit margin (+0.6%) given that the prices of PVC compound manufacturing input materials are lower than the 2018 average. Besides, the direct competitor HSG no longer has many promotion policies as before due to its own difficulties. Export potential to Thailand and the support of managing shareholder Nawa Plastic is a favorable factor for long-term

					prospects of BMP business operation.
TCB	03/04/2019	25.5	-0.2%	-4.1%	<ul style="list-style-type: none"> ▪ Operating effectiveness has been continuously improved, which helped the bank to be ranked at the top group in 2018. TCB achieved this success thanks to the strategic value chain of Vingroup - Masan - Vietnam Airlines ecosystem combined with the economic growth oriented by export, consumption and real estate investment. ▪ The bank is currently the pioneer in some core business segments: Market share ranking No.1 in mortgage loans; advisory and brokerage involved in corporate bonds; bancassurance fee; ranking at the top in transaction banking growth. Effective operating model and dynamic BOM are the premise for the current result. ▪ Strong capital base, guaranteed asset quality and the viable strategy are the foundation for TCB to keep its growth momentum in 2019.
KBC	23/01/2019	14.65	-0.3%	5.4%	<ul style="list-style-type: none"> ▪ FDI from Korea, Taiwan, and Japan – mainly absorbed by industrial plants has been rising sharply thanks to the shift of factories' location from China to Vietnam. ▪ The demand for industrial land lease in KBC strongly increased in 2018-2019. In 2019, the area for lease is forecast to be 120 ha (+14% yoy), in which there is 70 ha of Quang Chau Industrial Plant and 30 ha of Nam Son Hap Linh Industrial Plant. ▪ Gross profit margin still stays high – with the average of 58% in 2018-2019. ▪ Phuc Ninh Urban Area Project may gain VND1,000 billion of revenue 2019. Profit margin may reach 75%. ▪ Lower the number of long-term loans. Loan/equity ratio is 28%. ▪ Industrial plant projects of affiliated companies in Hue, Da Nang will be the attractive point to investors in the long-term after Northern industrial plants run out of land source in the next 2-3 years.
MBB	18/12/2018	22.45	0.2%	6.1%	<ul style="list-style-type: none"> ▪ NOII to continue gaining traction in 2019. The current strong NFI from insurance services was mainly driven by the non-life segment through Military Insurance Corporation (MIC). ▪ A strong CASA ratio and increasing retail book (ex MCredit) are drivers for continuous NIM expansion. We believe NIM has headroom to expand from its current high level of 4.5%, given the CASA ratio will remain at a high level and the loan yield gap between ACB and MBB has been closing since 2014. Though funding costs could inch up related to valuable papers issuance in 2019F, we expect it to still be managed below 4% due to its current strong CASA ratio.

					<ul style="list-style-type: none"> ▪ MCredit is still finding its feet but funding advantage increases odds of success. We believe MCredit can triple its loan book in 2018 from a low base, contributing ~1.8% to the consolidated book. Half of MCredit's current funding comes from Shinsei and thus provides significant flexibility in chasing market share in the key cash loan market.
DXG	15/11/2018	22.35	-0.4%	-10.1%	<ul style="list-style-type: none"> ▪ The close-loop business model creates competitive advantage and solid fundamental for DXG. The effectiveness of brokerage sector strongly supports project development sector and generates stable cashflows. ▪ The current landbank is sufficient for the next five years of development. The right product segment orientation gives DXG opportunities. ▪ Profits from LDG's projects might generate extraordinary profit for DXG.
REE	11/10/2018	31.8	0.6%	-2.8%	<ul style="list-style-type: none"> ▪ In 2019, profit will likely increase by 9%-10% due to the dramatic rebound of electromechanical segment (58%) compared to the low basic level in 2018. This is achieved thanks to REE provisions, the positive growth of 37% in office for lease segment, and successful operation of E-town Central. ▪ Profit growth in the long term is maintained thanks to new M&A deals (in electricity and real estate segment). ▪ With expected EPS in 2018 at VND5,500/share, REE is comparatively low with ROE reaching 18,6%.
FPT	6/9/2018	46	0.4%	6.7%	<ul style="list-style-type: none"> ▪ Software processing which is the main force of software development segment has been thriving in most of the key markets - Japan, United States, Asia Pacific, European. ▪ The acquisition of Intellinet in the U.S allows FPT to provide strategic package IT services to customers, especially in digital transformation projects. ▪ FPT profit is forecast to maintain growth rate at over 20% until 2020. With the forecast EPS in 2018 of VND3,500/share, FPT shares are traded at attractive P/E.
GMD	22/8/2018	26.5	0.2%	9.5%	<ul style="list-style-type: none"> ▪ Potential business growth is the key driver for the bounce back of stocks, combining with the divestment of real estate projects or information about VIG divestment at the company. ▪ Increase of expected return; attractive long-term valuation. The operation of Nam Dinh Vu Phase 1 project will be the driving force for revenue growth in 2019-2020. The project has increased GMD's handling capacity from 1,250,000 teus to 2,000,000 teus, a rise by 60%. According to the plan, the occupancy rate for 2019 is 80% and 100% in 2020. ▪ Logistic profit will grow with a support from CJ Logistics.

With the deeper involvement of CJ Logistic, the management expects to bring better growth motivations for the logistics sector.

PVS	15/8/2018	21.2	1.0%	23.3%
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- Stock price has started to recover after a dramatic and prolonged decline.
 - The price is still low compared to the potential for recovery and growth as the major projects of the oil and gas industry has officially kicked off such as Block B - O Mon, Su Tu Trang phase 2, petrochemical complex Long Son.
 - In case that oil price rallies and stays at over USD60/barrel, higher than the average breakeven point of Vietnam at about USD55/barrel, the launch of these projects is only a matter of time.
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MONEY FLOW TRACKING AND RIGHTS EXERCISE

Sector Performance in the day

Top 5 best performers	Change	Major stocks in sector
Cement	5.90%	HT1 BCC BTS HOM...
Rubber	3.70%	PHR DPR TRC HRC...
Fishing	3.10%	VHC ANV FMC HVG...
Forestry	2.60%	TTF DLG GTA
Water	1.80%	BWE CLW NBW TWD...
Top 5 worst performers	Change	Major stocks in sector
Heavy Construction	-0.40%	CTD VCG CII HBC...
Plastics	-0.50%	AAA RDP DAG HII...
Food Products	-0.60%	VNM MSN SBT KDC...
Fertiliser	-0.90%	DPM DCM BFC LAS...
Brewers	-1.20%	SAB BHN THB HAD...

Sector Performance in the week

Top 5 best performers	Change	Major stocks in sector
Cement	6.50%	HT1 BCC BTS HOM...
Automobiles	5.80%	TCH SVC HHS HAX...
Software & Computer Services	5.40%	FPT CMG SGT CMT...
Clothing & Accessories	4.90%	TCM STK FTM EVE...
Fishing	4.40%	VHC ANV FMC HVG...
Top 5 worst performers	Change	Major stocks in sector
Insurance	-1.40%	BVH PVI BIC BMI...
Bank	-1.40%	VCB BID CTG VPB...
Heavy Construction	-1.70%	CTD VCG CII HBC...
Investment Services	-2.90%	SSI VCI HCM VND...
Brewers	-2.90%	SAB BHN THB HAD...

Top 5 largest net buying/selling stocks by foreign investors

Ticker	Exchangehold by foreigner	remaining room	Net buying value	
PVD	HSX	22.01%	103,419,952	24,999,100,000
MSN	HSX	42.65%	73,864,404	14,466,260,000
GAS	HSX	3.56%	869,742,672	10,268,030,000
VCB	HSX	23.69%	233,836,786	8,191,150,000
BWE	HSX	7.55%	62,157,280	7,899,150,000
Ticker	Exchangehold by foreigner	remaining room	Net selling value	
POW	HSX	3.13%	798,351,419	-11,011,770,000
BID	HSX	54.22%	917,060,300	-12,703,620,000
HDB	HSX	26.06%	38,601,765	-14,949,440,000
VJC	HSX	21.15%	47,951,280	-20,233,710,000
HPG	HSX	39.89%	193,371,418	-21,633,580,000

Sector Performance in the month

Top 5 best performers	Change	Major stocks in sector
Forestry	23.80%	TTF DLG GTA
Clothing & Accessories	12.10%	TCM STK FTM EVE...
Marine Transportation	9.00%	PVT VTO VIP GSP...
Water	8.20%	BWE CLW NBW TWD...
Software & Computer Services	5.80%	FPT CMG SGT CMT...
Top 5 worst performers	Change	Major stocks in sector
Investment Services	-3.70%	SSI VCI HCM VND...
Fishing	-3.70%	VHC ANV FMC HVG...
Coal	-3.80%	NBCTVD HLC TC6...
Electronic & Electrical Equipments	-4.00%	GEX LGC CAV PAC...
Steel	-7.80%	HPG HSG NKG POM...

Rights exercise in the next 5 trading days

Ticker	Exchange code	Ex-date	Record Date	Exercise Date	Events	Exercise Rate
IDV	HNX	05/04/2019	08/04/2019	22/04/2019	Cash Dividends	VND1000/share
SEB	HNX	05/04/2019	08/04/2019	23/04/2019	Cash Dividends	VND1000/share
MBB	HSX	05/04/2019	08/04/2019	26/04/2019	Cash Dividends	VND600/share
QCC	UPCOM	05/04/2019	08/04/2019	02/05/2019	Cash Dividends	VND1000/share
HTC	HNX	08/04/2019	09/04/2019	22/04/2019	Cash Dividends	VND300/share
XHC	UPCOM	09/04/2019	10/04/2019	19/04/2019	Cash Dividends	VND500/share
TCS	HNX	09/04/2019	10/04/2019	24/04/2019	Cash Dividends	VND1000/share
CMS	HNX	09/04/2019	10/04/2019	24/04/2019	Cash Dividends	VND500/share
RAL	HsX	09/04/2019	10/04/2019	29/04/2019	Cash Dividends	VND2500/share
ANV	HNX	11/04/2019	12/04/2019	28/06/2019	Cash Dividends	VND1200/share
NDN	HNX	12/04/2019	16/04/2019	26/04/2019	Cash Dividends	VND600/share
SGC	HNX	12/04/2019	16/04/2019	26/04/2019	Cash Dividends	VND1500/share
DBC	HNX	12/04/2019	16/04/2019	26/04/2019	Stock Dividends	100:10

(Source: HSX, HNX, KBSV)

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